



Affordability Deep Dive

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Chancellor
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UNDERGRADUATE DEMOGRAPHICS



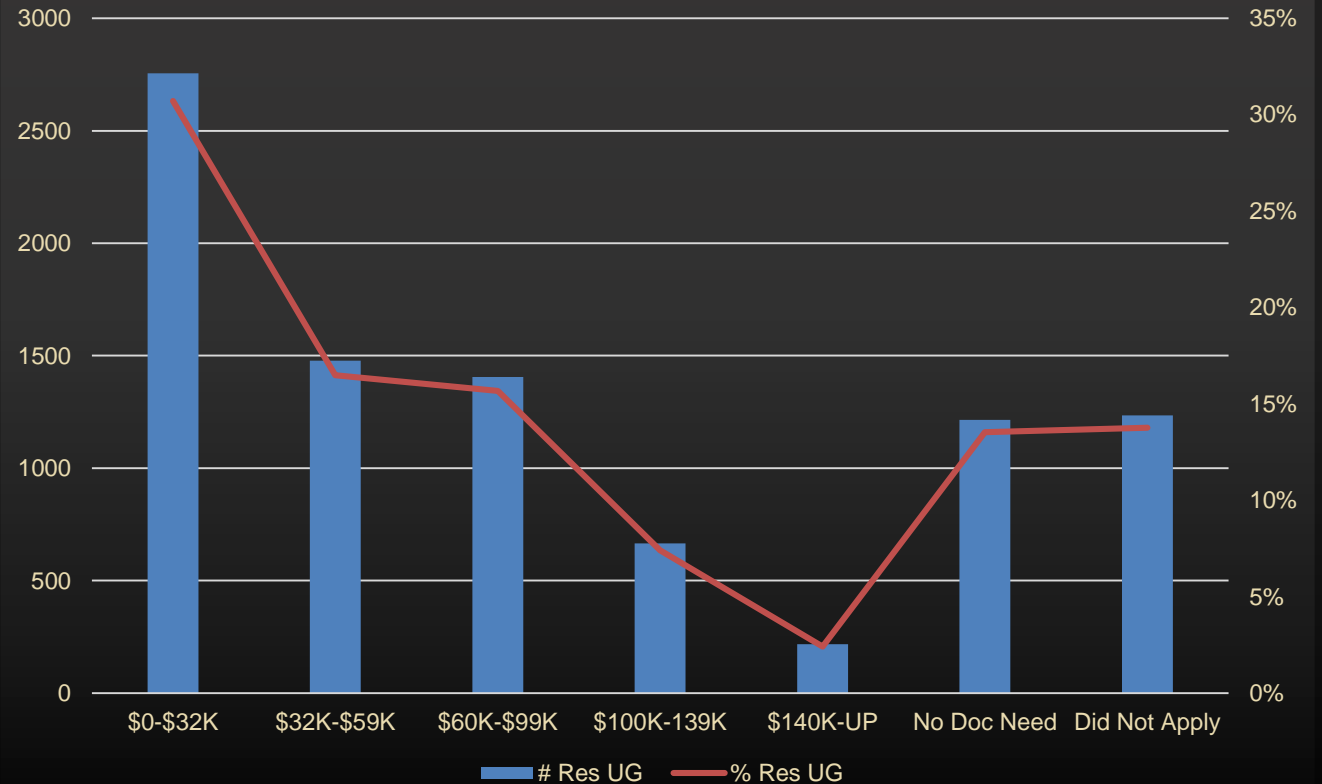
82%
COLORADO
RESIDENT

28%
PELL

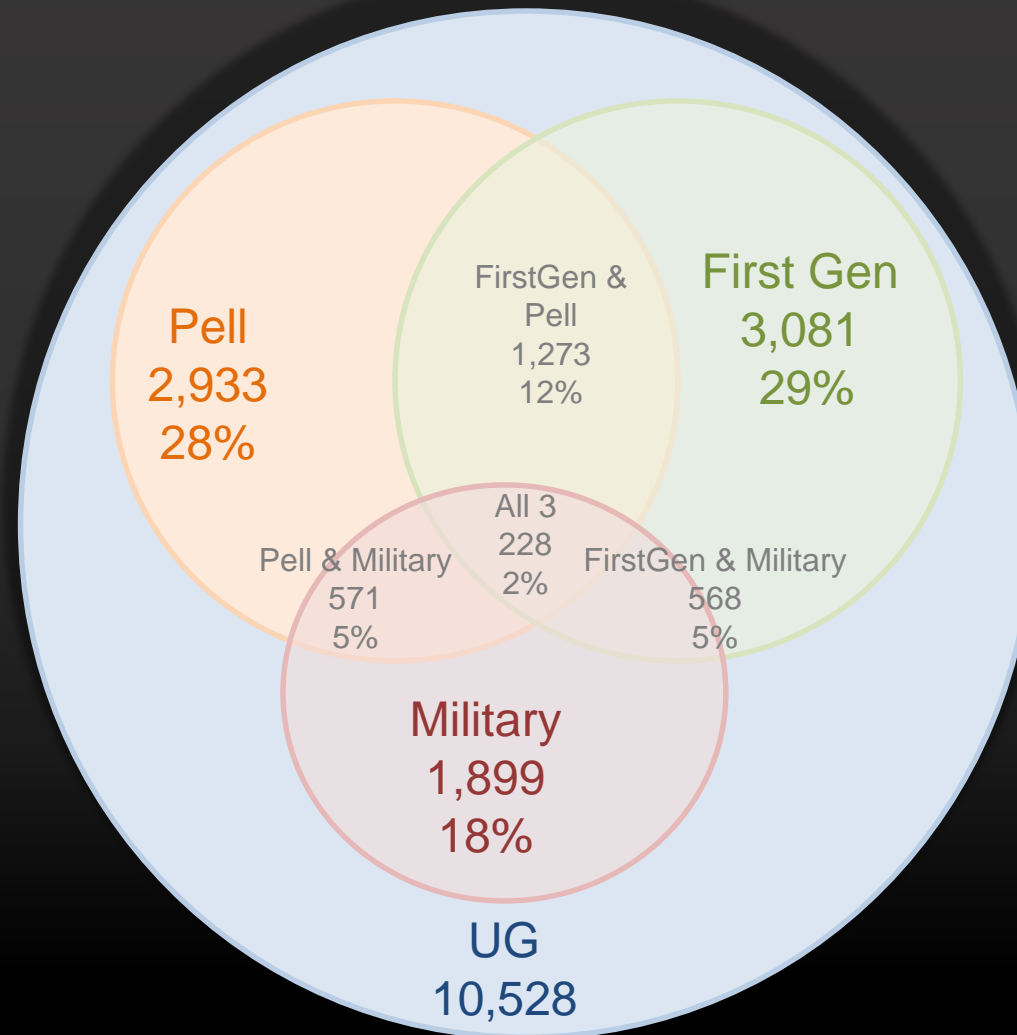
29%
FIRST GEN

19%
MILITARY
AFFILIATED

AGI Breakdown of FY 17 UG Res Population 8,969



54% OF THE UNDERGRADUATE POPULATION



PELL GROUP

Who are they?

- 28% of undergraduates
- 64% retention; 47% grad rate
- Nearly half of baccalaureate awards
- Avg 12.8 credit hours
- Live at home, working

Affordability

- \$24,400 avg AGI (Q1)
- \$25,600 need
- 40% need met by aid
- \$5,600 average loan



UCCS commitment is to meet tuition, fees, and books cost. Other cost of attendance must be covered with working or loans.



FIRST GEN GROUP

Who are they?

- 29% of undergraduates
- 64% retention; 39% grad rate
- Avg 12.7 credit hours
- On or off campus; working

Affordability

- \$57,800 avg AGI (Q2)
- \$19,500 need
- 36% need met by aid
- \$6,700 average loan aid

UCCS

Even though this group gets federal aid, they are NOT college cost sensitive in the traditional sense. They are loan averse and often cash flow driven. This group may prefer to work than take loans.



MILITARY AFFILIATED GROUP

Who are they?

- 18% of undergraduates
- 69% retention; 47% grad rate
- Avg 12.9 credit hours
- Independent; transfer; working

Affordability

- \$43,900 avg AGI (Q2)
- \$20,500 need
- Chapter 33
- 26% need met by aid
- Active duty \$3,300 avg tuition assistance
- \$4,100 average loan aid



Benefit Dependent

- *Chapter 33*: Tuition, fees, books and living expenses covered. Not cost sensitive at UCCS tuition level.
- *Active duty*: Tuition assistance applied after aid.

Primary driver is work/life balance.



TUITION AND FEES

- Did not exceed inflation last three years (3.81%)
- Third lowest among our national peer group
- Most fees do not adjust/increase with inflation



Tuition & Fees

(Resident Undergraduate Base)
Annual 6% Increase in State Funding

	2017 BASELINE	GOAL
BOULDER	\$11,531	CPI
UCCS	\$9,863	CPI
DENVER	\$10,741	CPI
ANSCHUTZ	N/A	N/A

INSTITUTIONAL AID

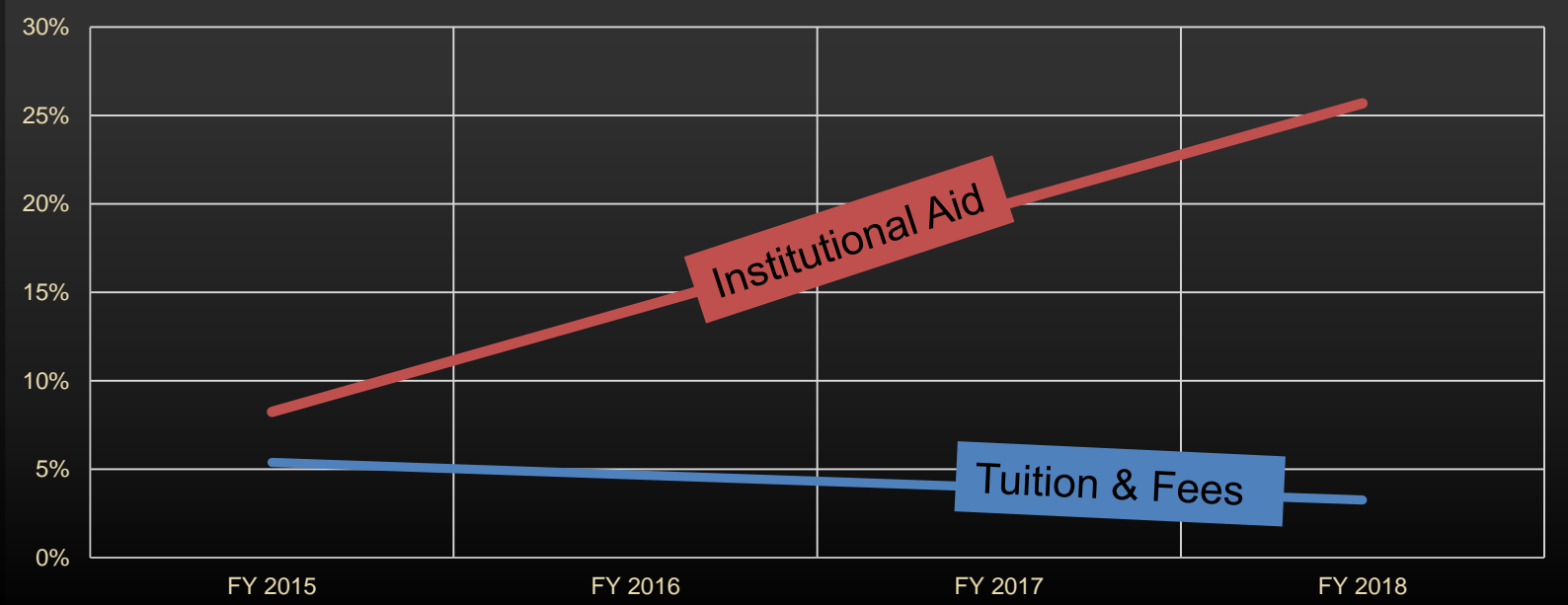


Institutional Financial Aid (in millions)

	2017 BASELINE	2023 GOAL
BOULDER	\$142.3	\$190.4
UCCS	\$12.0	\$13.4
DENVER	\$16.1	\$19.2
ANSCHUTZ	\$13.7	\$14.4

- **Increased 13% over last three years**
 - Faster than tuition costs

- **Driven by campus commitment to aid**
 - Chancellor's Scholarship



LOANS

- Federal aid assumes loans to cover all costs
- 84% of defaults are non-completers
PRIMARY CASE FOR RETENTION!
- UCCS Groups are loan averse – working reduces loans
- Student employment emphasis
 - 67% work
 - Increased work/study spending 6% last two years
 - Over 2,000 employed on campus



STRATEGIES FOR TUITION & FEES



- **Set tuition goal**
 - CPI
 - State funding increases
- **Fees**
 - All fees except two are fixed; not adjusted w/ inflation
 - Challenge to deliver services
- **Cost mitigation (and student success)**
 - Pre-collegiate programs
 - Concurrent HS enrollment
 - Partnerships – PPCC deferred admission
 - Local student housing waiver

DIVERSIFYING AID OPPORTUNITIES

- Reisher Scholarship – high merit, high need, must work
- Reach Your Peak – high need, working part time
- Chancellor’s Scholarship – Colorado resident renewable merit
- Cyber Scholarships – 15% of state provided funds
- **NEW:** Bridge Forward – lower mid income



STUDENT SUCCESS



- **Admissions - Success Pathways**
 - compliments cost mitigators
 - Increase retention
- **Advising**
 - Math placement
 - Mandatory advising – first years
 - Career center

THE UCCS REALITY OF “15 TO FINISH”

Why do students average 12 hours per term?

- Work schedule
- Academic performance will decline with heavier load
- Additional cost of tuition & fees
- Course scheduling conflicts
- Family responsibilities

What can UCCS do?

- Commitment to affordability through aid and work opportunities
- Improve course availability and offerings
- Eliminate scheduling conflicts



“I work at least 30 hours a week between 3 jobs. I am putting myself through college and cannot afford more than \$5k/semester for tuition.”

OTHER TUITION STRATEGIES

- **What alternatives are there?**
 - Meet students where they are – simplify tuition tables
 - Control tuition growth
 - Package aid and student employment
 - Degree plan “contracts”





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