# Money Talks: <br> Understanding and Managing your Student Loans 

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Please note:
This is for general information purposes only, and borrowers should contact their loan servicer or Direct Loans for specific inquiries, since many repayment options have requirements and conditions a borrower must meet.

## Today’s Agenda

- Loan Basics
- Repayment options
- Loan Consolidation
- Consequences of Loan Default
- Deferment and Forbearance Options
- Loan Forgiveness


## Reminder

Federal student loans are unlike any other type of debt (car, mortgage, credit cards) that carry flexible repayment terms and conditions. Unlike personal debt, they offer: deferment, forbearance and forgiveness provisions.

## Important Considerations

## Life:

- Family Obligations
- Financial Goals
- Career Goals


## Student Loans:

- Monthly Payment Amount
- Interest Cost
- Potential Forgiveness


## Types of Student Loans:

1. Federal Loans

- Perkins Loans
- Stafford Loans
- Subsidized and Unsubsidized
- Parent PLUS loans
- Grad PLUS Ioan

2. Alternative (Private) Loans

## Important Terminology

- Lender vs. Servicer
- Servicer: $3^{\text {rd }}$ party agency hired to handle account management
- Direct vs. FFELP
- Direct: loans made by the US Department of Education called, "Direct Loans"
- Federal Family Education Loan Program
- Federally guaranteed loans funded by private entities


## National Student Loan Database

## Service

- nslds.ed.gov
- Chronological listing of federal student aid funds
- Includes: Federal student loans, lender and servicers contact information, total debt and interest, disbursement and payments, Ioan status, etc.
- Updated by schools, and lenders/servicers
- Does not include private loans


## Federal Perkins Loan

- Result of FAFSA Application
- Need Based
- Fixed Annual 5\%
- 9 month grace period
- Undergraduate Limit: \$5,500 annual | \$27,500 agg.
- Graduate Limit: \$8,000 annual | \$60,000 agg.
- Required Promissory Note \& Entrance Counseling
- Repaid to School or $3^{\text {rd }}$ Party Servicer
- Schools have limited funds
- May need to apply by school's priority deadline to be considered
- Carefully consider loan benefits before consolidation.


## Federal Direct Stafford Loan

- Result of FAFSA Application
- Fixed interest rate
- 6 month grace period
- Required Promissory Note \& Entrance Counseling
- Borrower charged an origination fee (1.073\%)
- Can be awarded subsidized (undergraduates only) or unsubsidized or both
- Flexible Repayment Plans
- Deferment and forbearance options
- Undergraduate: \$5,500-12,500 annual limit
- Graduate: \$20,500
- Professional: Varies by degree


## Stafford Continued

## Unsubsidized

- Interest starts to accrue as soon as the funds are disbursed to your school
- Only on the amount disbursed


## Subsidized

- Gov't pays interest while in school
- Interest begins to accrue after you graduate or cease to be enrolled at least $1 / 2$ time.
- Undergraduates ONLY


## Federal PLUS Loans

- Available to parents of dependent undergraduate students and graduate students
- Can be used to fill the remaining cost of attendance after other types of aid (loans, scholarships, etc.)
- Interest rate fixed at 7.21\%
- Various Repayment Options
- "Adverse Free" credit history required
- Approximately $4.292 \%$ in loan fees
- Co-signer options (if necessary)
- If denied, a dependent student may request additional Unsubsidized Stafford Loan
- Must re-apply annually or as needed during the AY


## Capitalization

- Addition of unpaid interest to principle loan balance.
- "Paying interest on interest."
- Contact Loan Servicer for specifics on timing.


Principle f interest = Larger Principle

## Examples of Monthly Payments

based on $6.8 \%$ interest rate with standard 10 yr repayment period

| $\$ 3,500$ | $\$ 50$ per month |
| :--- | :--- |
| $\$ 5,000$ | $\$ 58$ per month |
| $\$ 7,000$ | $\$ 81$ per month |
| $\$ 10,000$ | $\$ 116$ per month |
| $\$ 15,000$ | $\$ 174$ per month |
| $\$ 25,000$ | $\$ 290$ per month |
| $\$ 50,000$ | $\$ 581$ per month |

## Alternative (Private) Loans

- Consumer loans - not federally guaranteed
- Borrowed in the student's name
- May require a cosigner
- Based on credit criteria established by lender
- Variable interest rates dependent upon market interest rates
- Prime or LIBOR
- Interest accrues immediately
- Repayment usually begins 6 months after enrollment ceases or graduation
- Fewer repayment plans and forbearance options
- Often not eligible for loan forgiveness


## Types of Federal Loan Repayment Options

- Standard
- Graduated
- Extended
- Income Based Repayment (IBR)
- Pay-As-You-Earn (PAYE)
- Income Sensitive (ISR) - FFELP Loans only
- Income Contingent (ICR) - Direct Loans only


## Traditional Plans

- Standard: 10 Years
- Highest Monthly Payment
- Least Expensive Interest Cost
- Default payment with Servicer
- Graduated: 10 Years
- More Expensive than Standard
- Payment: adjusts every two years
- Extended: up to 25 Years
- For borrowers with balances of $\$ 30,000$ or more
- Lowest Monthly Payment
- Most Expensive Interest


## Income Driven Plans

| Program: | AKA: | \% of <br> Discretionary <br> Income |
| :---: | :--- | :---: |
| Income Based Repayment | IBR | 15 |
| Pay As You Earn | PAYE | 10 |
| Income Contingent <br> (Direct Loans Only) | ICR | 20 |
| Income Sensitive <br> (FFEL Loans Only) | ISR | $4-25^{*}$ |

Payment Is Recalculated Annually w/ AGI \& Household Size. *Gross monthly income used to calculate payment, not AGI.

## "Discretionary Income"

- $15 \%$ (IBR) or $10 \%$ (PAYE) of income that exceeds $150 \%$ of the poverty line for a borrower's family size.

Calculators:
www.ibrinfo.org or www.studentloans.gov

## PAYE \& IBR Qualification

## Partial Financial Hardship (PFH)



## Income Payment $\$ 94$ (IBR) or \$62 (PAYE)

Must have PFH for first year in IBR or PAYE

- Can remain in IBR or PAYE in subsequent years, even without a PFH
- Must submit annual documentation
- Max payment is the Standard amount

Single borrower with \$25,000 AGI and 1 in household.

## PAYE Eligibility

## Additional requirements for PAYE:



- No outstanding loans on October 1, 2007 (or paidoff all outstanding loans before receiving a new loan on or after 10/1/07)


## AND

- Received a Direct Loan disbursement on/after October 1, 2011


## IBR \& PAYE

## Pros

- Lower payments (low as \$0)
- Spouse's educational debt considered in calculation
- Possible interest subsidy benefit
- Cancellation provision:
- IBR: 25 \& PAYE: 20 years
- Eligible Payments towards

Public Service Loan
Forgiveness

Cons

- Longer repayment periods
- Greater interest cost
- Annual documentation required
- May be required to pay income tax on amount forgiven


## Helpful Loan Repayment Sites

- studentaid.ed.gov/repay-loans
- finaid.org
- mappingyourfuture.org
- ibrinfo.org
- nslds.ed.gov


## Federal Direct Consolidation Loans

- Combines several student or parent loans into one NEW loan
- Up to 30-year term
- Single monthly payment
- Fixed interest rate
- Repayment begins 60 days after loan is disbursed
- Eligible Loans:
- FFELP, Direct Stafford, PLUS and Perkins, Health Professional Student Loans, Nursing Student Loans, HEAL, and Guaranteed Student Loans
- Loss of deferment, forbearances and forgiveness options
- Alternative (PRIVATE) Student loans cannot be included
- Parent PLUS loans of dependent students CANNOT be consolidated within a student's consolidation loan.


## Pros and Cons of Consolidation

## PROS

- Single monthly payment
- Lower monthly payment
- Adjust repayment plans
- Deferment \& Forbearance clocks reset
- Resets repayment timeframe
- Fixed interest rate - possibly lower

CONS

- Potential loss of grace period
- Extended repayment may increase total interest paid over lifetime of loan
- If a parent PLUS Loan is included, entire consolidation loan doesn't qualify for IBR or PAYE
- Loss of Perkins loan forgiveness
- Possible higher fixed interest rate
- Accrued interest on unsubsidized loans is capitalized at time of consolidation


## How and When to Consolidate

- How?
- Apply at www.studentloans.gov
- Loan Consolidation Call Center: 1-800-557-7392
- When?
- As a student enters repayment or changes repayment approach
- Avoid forfeiting grace period by consolidating too soon!
- Must have at least one Direct or FFELP Ioan in grace or repayment to consolidate
Note: Payments must be made until notified by servicer the loans have been paid off by your consolidation loan.


## Loan Default Consequences

- Reported to credit bureau
- Loan becomes immediately due in full
- Ineligible to receive state or federal financial aid
- Federal and state income tax refunds withheld
- Wages may be garnished
- Assigned to collection agency or federal government
- Borrower responsible for attorneys fees and collection costs
- Suspension of professional license or certificate


## Debt Management Strategies

- Payment should not exceed your take home pay by more than 10\%
- Pay the interest on unsubsidized loans while you are in school and during grace period
- Send separate, additional payments to reduce highest interest rate loan
- Utilize borrower benefits offered by your student loan lender (ex: automatic withdrawal) to reduce interest rate(s)
- Use your lender/servicer's website and sign-up for online account access
- Contact your lender/servicer if you experience financial difficulties or have questions about your repayment options


# Deferment 

## vs. <br> Forbearance

Contact Loan Servicer for more details.

## Deferments

- Temporary postponement of principle and interest payments
- Government pays interest on subsidized and Perkins loans
- Unsubsidized and PLUS loans will accumulate interest
- Borrower Specific Entitlement
- Must provide documentation to demonstrate eligibility


## Deferment Conditions

- Enrolled in school at least half-time
- Deployed or actively on Military Service
- Full-time in a graduate fellowship program
- Attending a rehabilitation training program
- Unemployed: must be actively seeking employment, but unable to find FT work in the U.S. - 3 year limit
- Experiencing an Economic Hardship: income less the larger of min. wage or $150 \%$ of poverty level of HH size and state of residence - 3 year limit


## Forbearances

- Temporary postpone or lower payments for up to 12 months
- May be eligible if you don't qualify for a deferment
- Interest will continue to accrue on all loans including subsidized


## Types of Forbearances

Mandatory

- Serving in a medical or dental internship or residency
- Performing AmeriCorps service
- Performing service that qualifies for loan repayment by the Department of Defense
- Performing qualifying teacher loan forgiveness service

Discretionary

- Experiencing a financial hardship
- In poor health
- Borrower must request forbearance and provide supporting documentation


## Calculating the Cost of a Deferment or Forbearance

nelnet.com/All-Calculators/

## Public Service Loan Forgiveness

120 Months of:<br>Eligible Loans<br>+ Qualifying Payments<br>+ Qualifying Full Time Work<br>Public Service Loan Forgiveness

www.myfedloan.org/pslf

## PSLF

- Encourages individuals to enter and continue to work full-time in public service jobs
- Only Direct Loans are eligible
- May qualify for forgiveness of remaining DL balance after 120 qualifying payments while employed full-time by certain public service employers
- After 10 years (120 payments), left over balance is forgiven*
- Application available in 2017
- Employment Certification Form Available NOW!
- FFELP or Perkins Loan Programs can be consolidated to take advantage of PSLF Program
- Payments made after 10/1/07 are eligible


## PSLF Considerations

- Only borrowers who are making reduced monthly payments through the IBR, PAYE, or ICR repayment plans will have a remaining balance after making 120 payments on a loan.
- Parents who received a Direct PLUS Loan may qualify for forgiveness of a PLUS loan, if the parent borrower is employed by a public service organization (additional conditions may apply).
- To consolidate a Federal Perkins Loan or Health Professions or Nursing Loans in to a Direct Consolidation loan, you must consolidate at least one FFELP Ioan or DL.
- The loan servicer for the PSLF Program is Fed Loan Servicing (PHEAA).
- REMEMBER, to know the type of loans you have borrowed, check your records on the NSLDS website at www.nslds.ed.gov


## PSLF Qualifying Employment

Any employment with a federal, state, or local government agency, entity, or organization or not-forprofit organization that provides certain specified public services and has been designated as tax-exempt by the Internal Revenue Service (IRS) under the Section 501(c)(3) of the Internal Revenue Code (IRC).

NOTE: Public services include emergency management, military service, public safety or law enforcement services; public health services; public education or public library services; school library or other school-based services; public interest law services; early childhood education; public service for individuals with disabilities and the elderly. Exclusions include labor unions or partisan political organizations.

## Borrow Wisely



# Only borrow what you need! 

You must interest! pay it back with

## Important Considerations

## Life:

- Family Obligations
- Financial Goals
- Career Goals


## Student Loans:

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## Review

- Carefully evaluate student loan repayment options and financial goals regularly
- Understand your loan portfolio
- Know the terms and conditions of each loan
- Choose the repayment plan that works for you and your circumstances
- Understand your deferment, forbearance, consolidation and loan forgiveness options
- Avoid default by working with your Servicer


## Questions?

