Money Talks:

Understanding and Managing your Student Loans

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Please note:

This is for general information purposes only, and borrowers should contact their loan servicer or Direct Loans for specific inquiries, since many repayment options have requirements and conditions a borrower must meet.

Today's Agenda

- Loan Basics
- Repayment options
- Loan Consolidation
- Consequences of Loan Default
- Deferment and Forbearance Options
- Loan Forgiveness

Reminder

Federal student loans are unlike any other type of debt (car, mortgage, credit cards) that carry flexible repayment terms and conditions. Unlike personal debt, they offer: deferment, forbearance and forgiveness provisions.

Important Considerations

Life:

- Family Obligations
- Financial Goals
- Career Goals

Student Loans:

- Monthly Payment Amount
- Interest Cost
- Potential Forgiveness



Types of Student Loans:

1. Federal Loans

- Perkins Loans
- Stafford Loans
 - Subsidized and Unsubsidized
- Parent PLUS loans
- Grad PLUS loan

2. Alternative (Private) Loans

Important Terminology

- Lender vs. Servicer
 - Servicer: 3rd party agency hired to handle account management
- Direct vs. FFELP
 - Direct: loans made by the US Department of Education called, "Direct Loans"
 - Federal Family Education Loan Program
 - Federally guaranteed loans funded by private entities

National Student Loan Database Service

- nslds.ed.gov
- Chronological listing of federal student aid funds
- Includes: Federal student loans, lender and servicers contact information, total debt and interest, disbursement and payments, loan status, etc.
- Updated by schools, and lenders/servicers
- Does not include private loans

Federal Perkins Loan

- Result of FAFSA Application
- Need Based
- Fixed Annual 5%
- 9 month grace period
- Undergraduate Limit: \$5,500 annual | \$27,500 agg.
- Graduate Limit: \$8,000 annual | \$60,000 agg.
- Required Promissory Note & Entrance Counseling
- Repaid to School or 3rd Party Servicer
- Schools have limited funds
- May need to apply by school's priority deadline to be considered
- Carefully consider loan benefits before consolidation.

Federal Direct Stafford Loan

- Result of FAFSA Application
- Fixed interest rate
- 6 month grace period
- Required Promissory Note & Entrance Counseling
- Borrower charged an origination fee (1.073%)
- Can be awarded subsidized (undergraduates only) or unsubsidized or both
- Flexible Repayment Plans
- Deferment and forbearance options
- Undergraduate: \$5,500-12,500 annual limit
- Graduate: \$20,500
- Professional: Varies by degree

Stafford Continued

Unsubsidized

- Interest starts to accrue as soon as the funds are disbursed to your school
 - Only on the amount disbursed

Subsidized

- Gov't pays interest while in school
- Interest begins to accrue after you graduate or cease to be enrolled at least ½ time.
- Undergraduates ONLY

Federal PLUS Loans

- Available to <u>parents</u> of dependent undergraduate students and <u>graduate</u> students
- Can be used to fill the remaining cost of attendance after other types of aid (loans, scholarships, etc.)
- Interest rate fixed at 7.21%
- Various Repayment Options
- "Adverse Free" credit history required
- Approximately 4.292% in loan fees
- Co-signer options (if necessary)
- If denied, a dependent student may request additional Unsubsidized Stafford Loan
- Must re-apply annually or as needed during the AY

Capitalization

- Addition of unpaid interest to principle loan balance.
- "Paying interest on interest."
- Contact Loan Servicer for specifics on timing.







4 Years @ 6.8%

Principle + Interest = Larger Principle

Repayment

Examples of Monthly Payments

based on 6.8% interest rate with standard 10 yr repayment period

\$3,500	\$50 per month
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Alternative (Private) Loans

- Consumer loans not federally guaranteed
- Borrowed in the student's name
 - May require a cosigner
- Based on credit criteria established by lender
- Variable interest rates dependent upon market interest rates
 - Prime or LIBOR
- Interest accrues immediately
- Repayment usually begins 6 months after enrollment ceases or graduation
- Fewer repayment plans and forbearance options
- Often not eligible for loan forgiveness

Types of Federal Loan Repayment Options

- Standard
- Graduated
- Extended

- Reminder: There are no pre-payment penalties!
- Income Based Repayment (IBR)
- Pay-As-You-Earn (PAYE)
- Income Sensitive (ISR) FFELP Loans only
- Income Contingent (ICR) Direct Loans only

Traditional Plans

- Standard: 10 Years
 - Highest Monthly Payment
 - Least Expensive Interest Cost
 - Default payment with Servicer
- Graduated: 10 Years
 - More Expensive than Standard
 - Payment: adjusts every two years
- Extended: up to 25 Years
 - For borrowers with balances of \$30,000 or more
 - Lowest Monthly Payment
 - Most Expensive Interest

Income Driven Plans

Program:	AKA:	% of Discretionary Income
Income Based Repayment	IBR	15
Pay As You Earn	PAYE	10
Income Contingent (Direct Loans Only)	ICR	20
Income Sensitive (FFEL Loans Only)	ISR	4-25*

Payment Is Recalculated Annually w/ AGI & Household Size. *Gross monthly income used to calculate payment, not AGI.

"Discretionary Income"

• 15% (IBR) or 10% (PAYE) of income that exceeds 150% of the poverty line for a borrower's family size.

Calculators:

www.ibrinfo.org or www.studentloans.gov

PAYE & IBR Qualification

Partial Financial Hardship (PFH)

Standard Pmt. \$272/month



Income Payment \$94 (IBR) or \$62 (PAYE)

Must have PFH for <u>first</u> year in IBR or PAYE

- Can remain in IBR or PAYE in subsequent years, even without a PFH
- Must submit annual documentation
- Max payment is the Standard amount

Single borrower with \$25,000 AGI and 1 in household.

PAYE Eligibility

Additional requirements for PAYE:



 No outstanding loans on October 1, 2007 (or paidoff all outstanding loans before receiving a new loan on or after 10/1/07)

AND

Received a Direct Loan
 disbursement
 on/after October 1, 2011

IBR & PAYE

Pros

- Lower payments (low as \$0)
- Spouse's educational debt considered in calculation
- Possible interest subsidy benefit
- Cancellation provision:
 - IBR: 25 & PAYE: 20 years
- Eligible Payments towards
 Public Service Loan
 Forgiveness

Cons

- Longer repayment periods
- Greater interest cost
- Annual documentation required
- May be required to pay income tax on amount forgiven

Helpful Loan Repayment Sites

- studentaid.ed.gov/repay-loans
- finaid.org
- mappingyourfuture.org
- ibrinfo.org
- nslds.ed.gov

Federal Direct Consolidation Loans

- Combines several student or parent loans into one NEW loan
- Up to 30-year term
- Single monthly payment
- Fixed interest rate
- Repayment begins 60 days after loan is disbursed
- Eligible Loans:
 - FFELP, Direct Stafford, PLUS and Perkins, Health Professional Student Loans, Nursing Student Loans, HEAL, and Guaranteed Student Loans
- Loss of deferment, forbearances and forgiveness options
- Alternative (PRIVATE) Student loans cannot be included
- Parent PLUS loans of dependent students CANNOT be consolidated within a student's consolidation loan.

Pros and Cons of Consolidation

PROS

- Single monthly payment
- Lower monthly payment
- Adjust repayment plans
- Deferment & Forbearance clocks reset
- Resets repayment timeframe
- Fixed interest rate possibly lower

CONS

- Potential loss of grace period
- Extended repayment may increase total interest paid over lifetime of loan
- If a parent PLUS Loan is included, entire consolidation loan doesn't qualify for IBR or PAYE
- Loss of Perkins loan forgiveness
- Possible higher fixed interest rate
- Accrued interest on unsubsidized loans is capitalized at time of consolidation

How and When to Consolidate

- How?
 - Apply at <u>www.studentloans.gov</u>
 - Loan Consolidation Call Center: 1-800-557-7392
- When?
 - As a student enters repayment or changes repayment approach
 - Avoid forfeiting grace period by consolidating too soon!
 - Must have at least one Direct or FFELP loan in grace or repayment to consolidate

Note: Payments must be made until notified by servicer the loans have been paid off by your consolidation loan.

Loan Default Consequences

- Reported to credit bureau
- Loan becomes immediately due in full
- Ineligible to receive state or federal financial aid
- Federal and state income tax refunds withheld
- Wages may be garnished
- Assigned to collection agency or federal government
- Borrower responsible for attorneys fees and collection costs
- Suspension of professional license or certificate

Debt Management Strategies

- Payment should not exceed your take home pay by more than 10%
- Pay the interest on unsubsidized loans while you are in school and during grace period
- Send separate, additional payments to reduce highest interest rate loan
- Utilize borrower benefits offered by your student loan lender (ex: automatic withdrawal) to reduce interest rate(s)
- Use your lender/servicer's website and sign-up for online account access
- Contact your lender/servicer if you experience financial difficulties or have questions about your repayment options

Deferment

vs. Forbearance

Contact Loan Servicer for more details.

Deferments

- Temporary postponement of principle and interest payments
- Government pays interest on subsidized and Perkins loans
- Unsubsidized and PLUS loans will accumulate interest
- Borrower Specific Entitlement
 - Must provide documentation to demonstrate eligibility

Deferment Conditions

- Enrolled in school at least half-time
- Deployed or actively on Military Service
- Full-time in a graduate fellowship program
- Attending a rehabilitation training program
- Unemployed: must be actively seeking employment, but unable to find FT work in the U.S. – 3 year limit
- Experiencing an Economic Hardship: income less the larger of min. wage or 150% of poverty level of HH size and state of residence – 3 year limit

Forbearances

- Temporary postpone or lower payments for up to 12 months
- May be eligible if you don't qualify for a deferment
- Interest will continue to accrue on <u>all loans including</u> <u>subsidized</u>

Types of Forbearances

Mandatory

- Serving in a medical or dental internship or residency
- Performing AmeriCorps service
- Performing service that qualifies for loan repayment by the Department of Defense
- Performing qualifying teacher loan forgiveness service

Discretionary

- Experiencing a financial hardship
- In poor health
- Borrower must request forbearance and provide supporting documentation

Calculating the Cost of a Deferment or Forbearance

nelnet.com/All-Calculators/

Public Service Loan Forgiveness

120 Months of:

Eligible Loans

+ Qualifying Payments

+ Qualifying Full Time Work

Public Service Loan Forgiveness

PSLF

- Encourages individuals to enter and continue to work full-time in public service jobs
- Only Direct Loans are eligible
- May qualify for forgiveness of remaining <u>DL</u> balance after 120 <u>qualifying</u> payments while employed full-time by certain public service employers
- After 10 years (120 payments), left over balance is forgiven*
- Application available in 2017
- Employment Certification Form Available NOW!
- FFELP or Perkins Loan Programs can be consolidated to take advantage of PSLF Program
- Payments made after 10/1/07 are eligible

PSLF Considerations

- Only borrowers who are making reduced monthly payments through the IBR, PAYE, or ICR repayment plans will have a remaining balance after making 120 payments on a loan.
- Parents who received a Direct PLUS Loan may qualify for forgiveness of a PLUS loan, if the parent borrower is employed by a public service organization (additional conditions may apply).
- To consolidate a Federal Perkins Loan or Health Professions or Nursing Loans in to a Direct Consolidation loan, you must consolidate at least one FFELP loan or DL.
- The loan servicer for the PSLF Program is Fed Loan Servicing (PHEAA).
- REMEMBER, to know the type of loans you have borrowed, check your records on the NSLDS website at www.nslds.ed.gov

PSLF Qualifying Employment

Any employment with a federal, state, or local government agency, entity, or organization <u>or</u> not-for-profit organization that provides certain specified public services and has been designated as tax-exempt by the Internal Revenue Service (IRS) under the Section 501(c)(3) of the Internal Revenue Code (IRC).

NOTE: Public services include emergency management, military service, public safety or law enforcement services; public health services; public education or public library services; school library or other school-based services; public interest law services; early childhood education; public service for individuals with disabilities and the elderly. Exclusions include labor unions or partisan political organizations.

Borrow Wisely



Only borrow what you need!

You must pay it back with interest!

Important Considerations

Life:

- Family Obligations
- Financial Goals
- Career Goals

Student Loans:

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Review

- Carefully evaluate student loan repayment options and financial goals <u>regularly</u>
- Understand your loan portfolio
- Know the terms and conditions of each loan
- Choose the repayment plan that works for you and your circumstances
- Understand your deferment, forbearance, consolidation and loan forgiveness options
- Avoid default by working with your Servicer

Questions?